



Price and Payment Terms

1. Price Ranges per unit type

- a. 2BR End Unit - 2.10M to 2.70M
- b. 2BR Inner Unit - 2.10M to 3.35M
- c. 3BR Inner Unit - 2.50M to 3.35M
- d. 3BR Tandem Unit - 2.50M

2. Payment Terms

- i. Cash payments
 - a. Discount of 10% for cash payment within 1 month
 - b. Discount of 8% for cash payment within 3 months
 - c. Discount of 6% for cash payment within 6 months
- ii. In-House Financing for 5-Year Term
 - a. 0.00% Interest Rate for 1-Year Payment Term
 - b. 10.00% Interest Rate for 2-Years Payment Term
 - c. 11.00% Interest Rate for 3-Years Payment Term
 - d. 13.00% Interest Rate for 4-Years Payment Term
 - e. 15.00% Interest Rate for 4-Years Payment Term
- iii. In-House Financing for 10-Year Term
 - a. 10% DP w/ 0% Discount at 21.50% Interest Rate
 - b. 20% DP w/ 0% Discount at 18.50% Interest Rate
 - c. 30% DP w/ 2% Discount at 16.50% Interest Rate
 - d. 40% DP w/ 3% Discount at 16.50% Interest Rate
 - e. 50% DP w/ 4% Discount at 16.50% Interest Rate

3. Sample Computations Per Payment Term

- a. 2BR END UNIT
 - i. Cash Payment
 - Terms : 100% Cash

| | | |
|----------------------|---|----------------|
| Total Contract Price | : | 2,700,000 |
| Discount 10 % | | <u>270,000</u> |
| Cash Price | : | 2,430,000 |

Developer reserves the right to apply any changes, corrections on the price and payment terms without prior notice. Price and payment terms indicated may not be reflective in the final contract. Additional promos and incentives may apply on top of total contract price (TCP). Please ask your seller for other available payment terms.

ii. 5-Year In-house Financing Scheme
 Terms : 20% CASH, 80% in 60 months

| | |
|----------------------|---------------|
| Total Contract Price | : 2,700,000 |
| Discount 3.00 % | <u>81,000</u> |
| | 2,619,000 |
| 20% | P523,800 |
| 80% | P2,095,200 |
| 15% | |
| | 2.378993% |
| MA for 60mos | P49,844.66 |

iii. 10-Year In-House Financing Scheme
 Terms : 10% CASH, 90% in 120 Months

| | |
|----------------------|------------------|
| Total Contract Price | : 2,700,000 |
| Discount 0.00 % | <u>2,700,000</u> |
| 10% | P270,000 |
| 90% | P2,430,000 |
| | 2.033033% |
| MA for 120mos | P49,402.70 |

b. 2BR INNER UNIT & 3BR INNER UNIT

i. Cash Payment
 Terms : 100% Cash

| | |
|----------------------|----------------|
| Total Contract Price | : 3,350,000 |
| Discount 10 % | <u>335,000</u> |
| Cash Price | : 3,015,000 |

ii. 5-Year In-house Financing Scheme
 Terms : 20% CASH, 80% in 60 months

| | |
|----------------------|----------------|
| Total Contract Price | : 3,350,000 |
| Discount 3.00 % | <u>100,500</u> |
| | 3,249,500 |
| 20% | P649,900 |
| 80% | P2,599,600 |
| 15% | |
| | 2.378993% |
| MA for 60mos | P61,844.30 |

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iii. 10-Year In-House Financing Scheme
 Terms : 10% CASH, 90% in 120 Months

| | |
|----------------------|-------------------|
| Total Contract Price | : 3,350,000 |
| Discount 0.00 % | <u> </u> |
| | 3,350,000 |
| 10% | 335,000 |
| 90% | P3,015,000 |
| | 2.033033% |
| MA for 120mos | P61,295.94 |

c. 3BR TANDEM UNIT

i. Cash Payment

Terms : 100% Cash

| | |
|----------------------|----------------|
| Total Contract Price | : 2,500,000 |
| Discount 10 % | <u>250,000</u> |
| Cash Price | : 2,250,000 |

ii. 5-Year In-house Financing Scheme
 Terms : 20% CASH, 80% in 60 months

| | |
|----------------------|---------------|
| Total Contract Price | : 2,500,000 |
| Discount 3.00 % | <u>75,000</u> |
| | 2,425,000 |
| 20% | P 485,000 |
| 80% | P1,940,000 |
| 15% | |
| | 2.378993% |
| MA for 60mos | P46,152.46 |

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iii. 10-Year In-House Financing Scheme
Terms : 10% CASH, 90% in 120 Months

| | |
|----------------------|-----------------------------|
| Total Contract Price | : 2,500,000 |
| Discount 0.00 % | <u> </u> |
| | 2,500,000 |
| 10% | 250,000 |
| 90% | P2,250,000 |
| | 2.033033% |
| MA for 120mos | P45,743.24 |

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